

2023 Annual Report

# Salomon Smith Barney LifeVest<sup>SM</sup> Single Premium Variable Life Insurance

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**Th age ef b a s e s a**

# **A r t a E a c a l f a**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

**TO THE BOARD OF DIRECTORS OF RIVERSOURCE LIFE INSURANCE COMPANY AND  
THE POLICY OWNERS OF RIVERSOURCE VARIABLE ACCOUNT FOR SMITH BARNEY**

*Opinions on the Financial Statements*

We have audited the accompanying statements of assets and liabilities of each of the divisions of RiverSource Variable Account for Smith Barney, as indicated in Note 1, offered through Salomon Smith Barney LifeVest<sup>SM</sup> Single Premium

**Statement of Assets and Liabilities**

C VP      C VP  
Ba,  
C 3

December 31, 2023



## Statement of Operations

Year ended December 31, 2023	C VP Bar C 3	C VP Domestic C 3	C VP Foreign C 3	C VP Life C 3	C VP USG C 3
<b>Investment Income</b>					
Dividend income	\$ —	\$ —	\$ 3,448	\$ 6,861	\$ 2,177
Variable account expenses	28,797	102,873	1,371	5,568	1,563
Investment income (loss) — net	(28,797)	(102,873)	2,077	1,293	614
<b>Realized and Unrealized Gain (Loss) on Investments</b>					
Realized gain (loss) on sales of investments:					
Proceeds from sales	59,803	239,482	54,130	15,060	11,930
Cost of investments sold	24,514	72,242	54,130	19,209	14,123
Net realized gain (loss) on sales of investments	35,289	167,240	—	(4,149)	(2,193)
Net change in unrealized appreciation (depreciation) of investments	271,744	1,067,394	—	15,412	4,665
Net gain (loss) on investments	307,033	1,234,634	—	11,263	2,472
Net increase (decrease) in net assets resulting from operations	\$278,236	\$1,131,761	\$ 2,077	\$12,556	\$ 3,086

See accompanying notes to financial statements.



## Statement of Changes in Net Assets

Year ended December 31, 2022	C VP Ba, C 3	C VP D c, ed C, e, C 3	C VP G M, e M, C 3	C VP L, e B, d, C 3	C VP US G M ge, C 3
<b>Operations</b>					
Investment income (loss) — net	\$ (30,516)	\$ (101,836)	\$ (2,866)	\$ 4,251	\$ 335
Net realized gain (loss) on sales of investments	239,821	388,846	—	(2,268)	(5,644)
Distributions from capital gains	—	—	—	221	—
Net change in unrealized appreciation or depreciation of investments	(565,779)	(1,645,051)	—	(73,322)	(16,952)
Net increase (decrease) in net assets resulting from operations	(356,474)	(1,358,041)	(2,866)	(71,118)	(22,261)
<b>Contract activity</b>					
Net transfers <sup>(1)</sup>	(293,925)	(275,883)	596,245	(22,025)	—
Transfers for policy loans	10,384	25,673	(2,997)	3,222	9,736
Contract terminations:					
Surrender benefits	(22,769)	(28,523)	—	—	(35,481)
Death benefits	(49,529)	(28,919)	(591,683)	—	—
Increase (decrease) from transactions	(355,839)	(307,652)	1,565	(18,803)	(25,745)
Net assets at beginning of year	2,186,177	6,883,713	72,665	396,471	140,191
Net assets at end of year	\$1,473,864	\$ 5,218,020	\$ 71,364	\$306,550	\$ 92,185
<b>Accumulation</b>					
Units outstanding at beginning of year	768,996	1,841,000	82,874	255,977	125,816
Units purchased	4,138	8,088	682,087	2,206	10,381
Units redeemed	(139,136)	(98,654)	(683,050)	(14,906)	(37,902)
Units outstanding at end of year	633,998	1,750,434	81,911	243,277	98,295

<sup>(1)</sup> Includes transfer activity from (to) other divisions and transfers from (to) RiverSource Life's fixed account.

See accompanying notes to financial statements.

# N e F a c a S a e e

## 1. ORGANIZATION

RiverSource Variable Account for Smith Barney (the Account) was established under Minnesota law as a segregated asset account of RiverSource Life Insurance Company (RiverSource Life). The Account is registered as a unit investment trust under the Investment Company Act of 1940, as amended (the 1940 Act) and exists in accordance with the rules and regulations of the Insurance Division, Department of Commerce of the State of Minnesota.

The Account is used as a funding vehicle for Salomon Smith Barney LifeVest<sup>SM</sup> Single Premium Variable Life Insurance Policy (SBS SPVL) policies issued by RiverSource Life.

The Account is comprised of various divisions. Each division invests exclusively in shares of the following funds (collectively, the Funds), which are registered under the 1940 Act as open-end management investment companies. The name of each Fund and the corresponding division name are provided below. Each division is comprised of subaccounts. Individual variable life insurance policies invest in subaccounts. For each division, the financial statements are comprised of a statement of assets and liabilities as of December 31, 2023, a related statement of operations for the year then ended and statements of changes in net assets for each of the two years in the period then ended, all presented to reflect a full twelve month period. These financial statements represent all divisions in the Account.

Division	Fund
Col VP Bal, CI 3	Columbia Variable Portfolio – Balanced Fund (Class 3)
Col VP Disciplined Core, CI 3	Columbia Variable Portfolio – Disciplined Core Fund (Class 3)
Col VP Govt Money Mkt, CI 3	Columbia Variable Portfolio – Government Money Market Fund (Class 3)
Col VP Inter Bond, CI 3	Columbia Variable Portfolio – Intermediate Bond Fund (Class 3)
Col VP US Govt Mtge, CI 3	Columbia Variable Portfolio – U.S. Government Mortgage Fund (Class 3)

The assets of each division of the Account are not chargeable with liabilities arising out of the business conducted by any other segregated asset account or by RiverSource Life.

RiverSource Life serves as issuer of the policies.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Investments in the Funds

Investment transactions are accounted for on the date the shares are purchased and sold. Realized gains and losses on the sales of investments are computed using the average cost method. Income from dividends and gains from realized capital gain distributions are reinvested in additional shares of the Funds and are recorded as income by the divisions on the ex-dividend date.

Unrealized appreciation or depreciation of investments in the accompanying financial statements represents the division's share of the Funds' undistributed net investment income, undistributed realized gain or loss and the unrealized appreciation or depreciation on their investment securities.

The Account categorizes its fair value measurements according to a three-level hierarchy. An investment's level within the fair value hierarchy is based on the lowest level of any input that is deemed significant to the fair value measurement. The three levels of the fair value hierarchy are defined as follows:

Level 1 – Unadjusted quoted prices for identical assets or liabilities in active markets that are accessible at the measurement date.

Level 2 – Prices or valuations based on observable inputs other than quoted prices in active markets for identical assets and liabilities.

Level 3 – Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

The Funds in the Accounts have been measured at fair value using the net asset value per share (or its equivalent) as a practical expedient and are therefore not categorized in the fair value hierarchy. There were no transfers between levels in the period ended December 31, 2023.

### Federal Income Taxes

RiverSource Life is taxed as a life insurance company. The Account is treated as part of RiverSource Life for federal income tax purposes. Under existing federal income tax law, no income taxes are payable with respect to any investment income of the Account to the extent the earnings are credited under the policies. Based on this, no charge is being made currently to the Account







## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

### **TO THE BOARD OF DIRECTORS AND SHAREHOLDER OF RIVERSOURCE LIFE INSURANCE COMPANY**

#### ***Opinion on the Financial Statements***

We have audited the accompanying consolidated balance sheets of RiverSource Life Insurance Company and its subsidiaries (the “Company”) as of December 31, 2023 and 2022, and the related consolidated statements of income, of comprehensive income, of shareholder’s equity and of cash flows for each of the three years in the period ended December 31, 2023, including the related notes (collectively referred to as the “consolidated financial statements”). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2023 and 2022, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2023 in conformity with accounting principles generally accepted in the United States of America.

#### ***Change in Accounting Principle***

As discussed in Note 3 to the consolidated financial statements, the Company changed the manner in which it accounts for long-duration insurance contracts in 2023.

#### ***Basis for Opinion***

These consolidated financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s consolidated financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the

*Valuation of market risk benefits*

As described in Notes 2 and 12 to the consolidated financial statements, market risk benefits are contracts or contract features that both provide protection to the contractholder from other-than-nominal capital market risk and expose the Company to other-than-nominal capital market risk. Market risk benefits include certain contract features on variable annuity products that provide minimum guarantees to contractholders. Market risk benefits are measured at fair value, at the individual contract level, using a non-option-based valuation approach or an option-based valuation approach, dependent upon the fee structure of the contract. The significant assumptions used by management to develop the fair value measurements of market risk benefits include utilization of guaranteed withdrawals, surrender rate, market volatility, nonperformance risk and mortality rate. As of December 31, 2023, the market risk benefits asset was \$1,427 million and the market risk benefits liability was \$1,762 million.

The principal considerations for our determination that performing procedures relating to the valuation of market risk benefits is a critical audit matter are (i) the significant judgment by management when developing the fair value estimate of the market risk benefits, (ii) a high degree of auditor judgment, subjectivity and effort in performing procedures and evaluating audit evidence related to management's significant assumptions related to utilization of guaranteed withdrawals, surrender rate, market volatility, nonperformance risk and mortality rate (collectively, the significant market risk benefit assumptions), and (iii) the audit effort involved the use of professionals with specialized skill and knowledge.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures included testing the effectiveness of controls relating to market risk benefits, including controls over the reasonableness of the significant market risk benefit assumptions. These procedures also included, among others, (i) evaluating management's process for developing the fair value estimate of the market risk benefits, (ii) testing, on a sample basis, the completeness and accuracy of data used in the estimate, and (iii) the involvement of professionals with specialized skill and knowledge to assist in evaluating the reasonableness of the significant market risk benefit assumptions based on industry knowledge and data as well as historical Company data and experience, and the continued appropriateness of unchanged assumptions.

/s/ PricewaterhouseCoopers LLP

Minneapolis, Minnesota

February 22, 2024

We have served as the Company's auditor since 2010.

**CONSOLIDATED BALANCE SHEETS**

(in thousands of dollars)

December 31,	2023	2022 <sup>(1)</sup>
<b>Assets</b>		
Investments:		
Available-for-Sale: Fixed maturities, at fair value (amortized cost: 2023, \$19,871; 2022, \$17,331; allowance for credit losses: 2023, \$2; 2022, \$22)	\$ 19,374	\$ 16,135
Mortgage loans, at amortized cost (allowance for credit losses: 2023, \$10; 2022, \$11)	1,725	1,768
Policy loans	912	847
Other investments (allowance for credit losses: 2023, nil; 2022, nil)	165	207
Total investments	22,176	18,957
Investments of consolidated investment entities, at fair value	2,099	2,354
Cash and cash equivalents	2,598	2,611
Cash of consolidated investment entities, at fair value	87	133
Market risk benefits	1,427	1,015
Reinsurance recoverables (allowance for credit losses: 2023, \$27; 2022, \$23)	4,284	4,228
Receivables	6,702	7,577
Receivables of consolidated investment entities, at fair value	28	20
Accrued investment income	176	145

**CONSOLIDATED STATEMENTS OF INCOME**

(in thousands)

Year Ended December 31,	2023	2022 <sup>(1)</sup>	2021 <sup>(1)</sup>
<b>Revenues</b>			
Premiums	\$ 448	\$ 306	\$ (871)
Net investment income	1,304	827	827
Policy and contract charges	2,020	2,078	2,250
Other revenues	590	644	616
Net realized investment gains (losses)	(70)	(100)	595
Total revenues	4,292	3,755	3,417

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**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(in thousands)

<b>Year Ended December 31,</b>	<b>2023</b>	<b>2022<sup>(1)</sup></b>	<b>2021<sup>(1)</sup></b>
Net income	\$394	\$ 1,302	\$1,722
Other comprehensive income (loss), net of tax:			

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**CONSOLIDATED STATEMENTS OF SHAREHOLDER'S EQUITY**

(Continued)

	Common Shares	Additional Paid-in Capital	Retained Earnings (Deficit)	Accumulated Other Comprehensive Income (Loss)	Total
<b>Balance at January 1, 2021</b>	\$ 3	\$2,466	\$ (76)	\$ 1,184	\$ 3,577
Cumulative effect of adoption of long-duration contracts guidance	—	—	(860)	(1,037)	(1,897)
Net income	—	—	1,722	—	1,722
Other comprehensive loss, net of tax	—	—	—	(464)	(464)
Cash dividends to Ameriprise Financial, Inc.	—	—	(1,900)	—	(1,900)
<b>Balance at December 31, 2021<sup>(1)</sup></b>	3	2,466	(1,114)	(317)	1,038
Net income	—	—	1,302	—	1,302
Other comprehensive loss, net of tax	—	—	—	(767)	(767)
Cash dividends to Ameriprise Financial, Inc.	—	—	(600)	—	(600)
<b>Balance at December 31, 2022<sup>(1)</sup></b>	3	2,466	(412)	(1,084)	973
Net income	—	—	394	—	394
Other comprehensive income, net of tax	—	—	—	390	390
Cash dividends to Ameriprise Financial, Inc.	—	—	(600)	—	(600)
<b>Balance at December 31, 2023</b>	\$ 3	\$2,466	\$ (618)	\$ (694)	\$ 1,157

<sup>(1)</sup> Certain prior period amounts have been restated. See Note 3 for more information.

See Notes to Consolidated Financial Statements.



**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(in millions)

Year Ended December 31,	2023	2022 <sup>(1)</sup>	2021 <sup>(1)</sup>
<b>Cash Flows from Operating Activities</b>			
Net income	\$ 394	\$ 1,302	\$ 1,722
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Depreciation, amortization and accretion, net	(205)	(201)	(98)
Deferred income tax (benefit) expense	100	154	138
Contractholder and policyholder charges, non-cash	(403)	(395)	(390)
Loss from equity method investments	26	48	72
Net realized investment (gains) losses	46	(3)	(611)
Impairments and provision for loan losses	(20)	91	(3)
Net losses (gains) of consolidated investment entities	23	17	(20)
Changes in operating assets and liabilities:			
Deferred acquisition costs	63	62	(9)
Policyholder account balances, future policy benefits and claims, and market risk benefits, net	3,474	1,013	1,482
Derivatives, net of collateral	(666)	311	(575)
Reinsurance recoverables	100	84	(19)
Receivables	333	279	114
Accrued investment income	(31)	(21)	10
Current income tax, net	(323)	72	(321)
Other operating assets and liabilities of consolidated investment entities	(5)	2	20
Other, net	134	136	66
<b>Net cash provided by (used in) operating activities</b>	<b>3,040</b>	<b>2,951</b>	<b>1,578</b>
<b>Cash Flows from Investing Activities</b>			
Available-for-Sale securities:			
Proceeds from sales	617	1,309	555
Maturities, sinking fund payments and calls	963	1,563	2,804
Purchases	(4,187)	(5,600)	(3,677)
Proceeds from sales, maturities and repayments of mortgage loans	118	141	272
Funding of mortgage loans	(74)	(124)	(215)
Proceeds from sales and collections of other investments	29	24	93
Purchase of other investments	(15)	(46)	(32)
Purchase of investments by consolidated investment entities	(427)	(961)	(1,603)
Proceeds from sales, maturities and repayments of investments by consolidated investment entities	643	615	1,047
Purchase of equipment and software	(10)	(13)	(13)
Change in policy loans, net	(65)	(13)	12
Cash paid for deposit receivable	(39)	(45)	(377)
Cash received for deposit receivable	774	550	254
Advance on line of credit to Ameriprise Financial, Inc.	(850)	(1,034)	(1)
Repayment from Ameriprise Financial, Inc. on line of credit	850	1,034	1
Cash paid for written options with deferred premiums	(59)	(619)	(552)
Cash received from written options with deferred premiums	43	204	106
Other, net	25	21	(39)
<b>Net cash provided by (used in) investing activities</b>	<b>(1,664)</b>	<b>(2,994)</b>	<b>(1,365)</b>
<b>Cash Flows from Financing Activities</b>			
Policyholder account balances:			
Deposits and other additions	1,476	1,169	1,553
Net transfers from (to) separate accounts	(132)	(162)	(273)
Surrenders and other benefits	(2,102)	(1,459)	(1,365)
Proceeds from line of credit with Ameriprise Financial, Inc.	—	—	6
Payments on line of credit with Ameriprise Financial, Inc.	—	—	(6)
Cash paid for purchased options with deferred premiums	(53)	(197)	(156)
Cash received for purchased options with deferred premiums	251	378	1,350
Borrowings by consolidated investment entities	—	341	1,756
Repayments of debt by consolidated investment entities	(275)	(4)	(1,142)
Cash dividends to Ameriprise Financial, Inc.	(600)	(600)	(1,900)
<b>Net cash provided by (used in) financing activities</b>	<b>(1,435)</b>	<b>(534)</b>	<b>(177)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(59)</b>	<b>(577)</b>	<b>36</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>2,744</b>	<b>3,321</b>	<b>3,285</b>
<b>Cash and cash equivalents at end of period</b>	<b>\$ 2,685</b>	<b>\$ 2,744</b>	<b>\$ 3,321</b>
<b>Supplemental Disclosures:</b>			
Income taxes paid (received), net	\$ 215	\$ (17)	\$ 496
Interest paid excluding consolidated investment entities	28	3	—
Interest paid by consolidated investment entities	177	75	90
<b>Non-cash investing activity:</b>			
Exchange of an investment that resulted in a realized gain and an increase to amortized cost	—	—	17
Investments transferred in connection with reinsurance transaction	—	—	7,513

<sup>(1)</sup> Certain prior period amounts have been restated. See Note 3 for more information.

See Notes to Consolidated Financial Statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. NATURE OF BUSINESS AND BASIS OF PRESENTATION

RiverSource Life Insurance Company is a stock life insurance company with one wholly owned stock life insurance company subsidiary, RiverSource Life Insurance Co. of New York (“RiverSource Life of NY”). RiverSource Life Insurance Company is a wholly owned subsidiary of Ameriprise Financial, Inc. (“Ameriprise Financial”).

- RiverSource Life Insurance Company is domiciled in Minnesota and holds Certificates of Authority in American Samoa, the District of Columbia and all states except New York. RiverSource Life Insurance Company issues insurance and annuity products.
- RiverSource Life of NY is domiciled and holds a Certificate of Authority in New York. RiverSource Life of NY issues insurance and annuity products.

RiverSource Life Insurance Company also wholly owns RiverSource Tax Advantaged Investments, Inc. (“RTA”) and Columbia Cent CLO Advisors, LLC (“Columbia Cent”). RTA is a stock company domiciled in Delaware and is a limited partner in affordable housing partnership investments. Columbia Cent provides asset management services to collateralized loan obligations (“CLOs”).

The accompanying Consolidated Financial Statements include the accounts of RiverSource Life Insurance Company and companies in which it directly or indirectly has a controlling financial interest and variable interest entities (“VIEs”) in which it is the primary beneficiary (collectively, the “Company”). All intercompany transactions and balances have been eliminated in consolidation.

The accompanying Consolidated Financial Statements are prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) which vary in certain respects from reporting practices prescribed or permitted by state insurance regulatory authorities as described in Note 16. Certain reclassifications of prior period amounts have been made to conform with the current presentation.

The Company evaluated events or transactions that occurred after the balance sheet date for potential recognition or disclosure through the date the financial statements were issued. No subsequent events or transactions requiring recognition or disclosure were identified.

The Company’s principal products are variable annuities, structured variable annuities, universal life (“UL”) insurance, including indexed universal life (“IUL”) and variable universal life (“VUL”) insurance, which are issued primarily to individuals. Waiver

measurement alternative, the investment is recorded at the cost basis, less impairments, if any, plus or minus observable price changes of identical or similar investments of the same issuer.

A VIE is consolidated by the reporting entity that determines it has both:

- the power to direct the activities of the VIE that most significantly impact the VIE's economic performance; and
- the obligation to absorb potentially significant losses or the right to receive potentially significant benefits to the VIE.

All VIEs are assessed for consolidation under this framework. When evaluating entities for consolidation, the Company considers its contractual rights in determining whether it has the power to direct the activities of the VIE that most significantly impact the VIE's economic performance. In determining whether the Company has this power, it considers whether it is acting in a role that



Management determines the adequacy of the allowance for credit losses based on the overall loan portfolio composition, recent and historical loss experience, and other pertinent factors, including when applicable, internal risk ratings, loan-to-value (“LTV”) ratios, and occupancy rates, along with reasonable and supportable forecasts of economic and market conditions. This evaluation is inherently subjective as it requires estimates, which may be susceptible to significant change. While the Company may attribute portions of the allowance to specific loan pools as part of the allowance estimation process, the entire allowance is available to absorb losses expected over the life of the loan portfolio.

#### *Deposit Receivables*

The allowance for credit losses is calculated on an individual reinsurer basis. Deposit receivables are collateralized by underlying trust arrangements. Management evaluates the terms of the reinsurance and trust agreements, the nature of the underlying assets, and the potential for changes in the collateral value when considering the need for an allowance for credit losses.

#### *Nonaccrual Loans*

Commercial mortgage loans and syndicated loans are placed on nonaccrual status when either the collection of interest or principal has become 90 days past due or is otherwise considered doubtful of collection. When a loan is placed on nonaccrual status, unpaid accrued interest is reversed. Interest payments received on loans on nonaccrual status are generally applied to principal unless the remaining principal balance has been determined to be fully collectible. Management has elected to exclude accrued interest in its measurement of the allowance for credit losses for commercial mortgage loans and syndicated loans.

#### *Loan Modifications*

A loan is modified when the Company makes certain concessionary modifications to contractual terms such as principal forgiveness, interest rate reductions, other-than-insignificant payment delays, and/or term extensions in an attempt to make the loan more affordable to a borrower experiencing financial difficulties. Generally, performance prior to the modification or significant events that coincide with the modification are considered in assessing whether the borrower can meet the new terms which may result in the loan being returned to accrual status at the time of the modification or after a performance period. If the borrower’s ability to meet the revised payment schedule is not reasonably assured, the loan remains on nonaccrual status.

#### *Charge-off and Foreclosure*

Charge-offs are recorded when the Company concludes that all or a portion of the commercial mortgage loan or syndicated loan is uncollectible. Factors used by the Company to determine whether all amounts due on commercial mortgage loans will be collected, include but are not limited to, the financial condition of the borrower, performance of the underlying properties, collateral and/or guarantees on the loan, and the borrower’s estimated future ability to pay based on property type and geographic location. Factors used by the Company to determine whether all amounts due on syndicated loans will be collected, include but are not limited to the borrower’s financial condition, industry outlook, and internal risk ratings based on rating agency data and internal analyst expectations.

If it is determined that foreclosure on a commercial mortgage loan is probable and the fair value is less than the current loan balance, expected credit losses are measured as the difference between the amortized cost basis of the asset and fair value less estimated costs to sell, if applicable. Upon foreclosure, the commercial mortgage loan and related allowance are reversed, and the foreclosed property is recorded as real estate owned within Other assets.

#### **Cash and Cash Equivalents**

Cash equivalents include highly liquid investments with original or remaining maturities at the time of purchase of 90 days or less.

#### **Reinsurance**

The Company cedes insurance risk to other insurers under reinsurance agreements.

Reinsurance premiums paid and benefits received are accounted for consistently with the basis used in accounting for the policies from which risk is reinsured and consistently with the terms of the reinsurance contracts. Reinsurance premiums paid for traditional life, long term care (“LTC”) and DI insurance and life contingent payout annuities, net of the change in any prepaid reinsurance asset, are reported as a reduction of Premiums. Reinsurance recoveries are reported as components of Benefits, claims, losses and settlement expenses.

UL and VUL reinsurance premiums are reported as a reduction of Policy and contract charges. In addition, for UL and VUL insurance policies, the net cost of reinsurance ceded, which represents the discounted amount of the expected cash flows between the reinsurer and the Company, is classified as an asset and amortized based on estimated gross profits (“EGPs”) over the period the reinsurance policies are in-force. Changes in the net cost of reinsurance are reflected as a component of Policy and contract charges.

Insurance liabilities are reported before the effects of reinsurance. Policyholder account balances, future policy benefits and claims recoverable under reinsurance contracts are recorded within Reinsurance recoverables, net of the allowance for credit losses. The Company evaluates the financial condition of its reinsurers prior to entering into new reinsurance contracts and on a

periodic basis during the contract term. The allowance for credit losses related to reinsurance recoverable is based on applying observable industry data including insurer ratings, default and loss severity data to the Company's reinsurance recoverable balances. Management evaluates the results of the calculation and considers differences between the industry data and the Company's data. Such differences include that the Company has no actual history of significant losses and that industry data may

The equity component of indexed annuity, structured variable annuity and IUL obligations are considered embedded derivatives. Additionally, certain annuities contain GMAB and GMWB provisions. These GMAB and GMWB provisions are accounted for as market risk benefits under ASU 2018-12.





The liability for future policy benefits will be updated for actual experience at least on an annual basis and concurrent with changes to cash flow assumptions. When net premiums are updated for cash flow changes, the estimated cash flows over the entire life of a group of contracts are updated using historical experience and updated future cash flow assumptions.

The revised net premiums are used to calculate an updated liability for future policy benefits as of the beginning of the reporting period, discounted at the original locked in rate (i.e., contract issuance rate). The updated liability for future policy benefits as of the beginning of the reporting period is then compared with the carrying amount of the liability as of that date prior to updating cash flow assumptions to determine the current period remeasurement gain or loss reflected in current period earnings. The revised net premiums are then applied as of the beginning of the quarter to calculate the benefit expense for the current reporting period.

The difference between the updated carrying amount of the liability for future policy benefits measured using the current discount rate assumption and the original discount rate assumption is recognized in OCI. The interest accretion rate remains the original discount rate used at contract issue date.

If the updating of cash flow assumptions results in the present value of future benefits and expenses exceeding the present value of future gross premiums, a charge to net income is recorded for the current reporting period such that net premiums are set equal to gross premiums. In subsequent periods, the liability for future policy benefits is accrued with net premiums set equal to gross premiums.

Contracts (except for life contingent payout annuities sold subsequent to December 31, 2020) are grouped into cohorts by contract type and issue year, as well as by legal entity and reportable segment. Life contingent payout annuities sold in periods beginning in 2021 are grouped into quarterly cohorts.

See Note 10 for information regarding the liabilities for traditional long-duration products.

#### *Deferred Profit Liability*

For limited-payment products, gross premiums received in excess of net premiums are deferred at initial recognition as a deferred profit liability (“DPL”). Gross premiums are measured using assumptions consistent with those used in the measurement of the liability for future policy benefits, including discount rate, mortality, lapses and expenses.

The DPL is amortized and recognized as premium revenue in proportion to expected future benefit payments from annuity contracts. Interest is accreted on the balance of the DPL using the discount rate determined at contract issuance. The Company reviews and updates its estimate of cash flows from the DPL at the same time as the estimates of cash flows for the liability for future policy benefits. When cash flows are updated, the updated estimates are used to recalculate the DPL at contract issuance. The recalculated DPL as of the beginning of the current reporting period is compared to the carrying amount of the DPL as of the beginning of the current reporting period, and any difference is recognized as either a charge or credit to premium revenue.

DPL is recorded in Policyholder account balances, future policy benefits and claims and included as a reconciling item within Note 10.

#### **Unearned Revenue Liability**

The Company’s UL and VUL policies require payment of fees or other policyholder assessments in advance for services to be provided in future periods. These charges are deferred as unearned revenue and amortized consistent with DAC amortization factors. The unearned revenue liability is recorded in Other liabilities and the amortization is recorded in Policy and contract charges.

#### **Income Taxes**

The Company qualifies as a life insurance company for federal income tax purposes. As such, the Company is subject to the

In connection with the provision for income taxes, the Consolidated Financial Statements reflect certain amounts related to deferred tax assets and liabilities, which result from temporary differences between the assets and liabilities measured for financial statement purposes versus the assets and liabilities measured for tax return purposes.

The Company is required to establish a valuation allowance for any portion of its deferred tax assets that management believes will not be realized. Significant judgment is required in determining if a valuation allowance should be established and the amount of such allowance if required. Factors used in making this determination include estimates relating to the performance of the business. Consideration is given to, among other things in making this determination: (i) future taxable income exclusive of reversing temporary differences and carryforwards; (ii) future reversals of existing taxable temporary differences; (iii) taxable

RiverSource Life Insurance Company

When the Company adopted the standard effective January 1, 2023 with a transition date of January 1, 2021 (the “transition date”), opening equity was adjusted for the adoption impacts to retained earnings and AOCI and prior periods presented (i.e. 2021 and 2022) were restated. The adoption impact as of January 1, 2021 was a reduction in total equity of \$1.9 billion, of which \$0.9 billion and \$1.0 billion were reflected in retained earnings and AOCI, respectively.

The following table presents the effects of the adoption of the above new accounting standard to the Company’s previously reported Consolidated Balance Sheets:

	A E ed Dece be 31, 2022		P -ad -ed Dece be 31, 2022		A E ed Dece be 31, 2021		P -ad -ed Dece be 31, 2021	
(in millions)		Ad e		Ad e		Ad e		Ad e
<b>Assets</b>								
Market risk benefits	\$ —	\$ 1,015	\$ 1,015	\$ —	\$ 539	\$ 539		
Reinsurance recoverables (allowance for credit losses: 2022, \$23; 2021, \$11)	4,412	(184)	4,228	4,529	927	5,456		
Deferred acquisition costs	3,141	(382)	2,759	2,757	64	2,821		
Other assets	4,791	(65)	4,726	7,015	296	7,311		
Total assets	\$115,019	\$ 384	\$115,403	\$139,427	\$ 1,826	\$141,253		
<b>Liabilities and Shareholders' Equity</b>								
<b>Liabilities:</b>								
Policyholder account balances, future policy benefits and claims	\$ 36,057	\$(1,935)	\$ 34,122	\$ 35,744	\$ (727)	\$ 35,017		
Market risk benefits	—	2,118	2,118	—	3,440	3,440		
Other liabilities	4,120	11	4,131	6,303	216	6,519		
Total liabilities	114,236	194	114,430	137,286	2,929	140,215		
<b>Shareholders' Equity:</b>								
Accumulated deficit	(799)	387	(412)	(912)	(202)	(1,114)		
Accumulated other comprehensive income (loss), net of tax	(887)	(197)	(1,084)	584	(901)	(317)		
Total shareholder's equity	783	190	973	2,141	(1,103)	1,038		

available for issuance. The Company early adopted the update during the second quarter of 2023 and will apply the amendments prospectively as of the beginning of 2023 to all new and existing leasehold improvements recognized on or after that date with any remaining unamortized balance of existing leasehold improvements amortized over their remaining useful life to the common control group determined at that date. The adoption of this update did not have a material impact on the Company's consolidated financial condition and results of operations.

#### **Future Adoption of New Accounting Standards**

##### *Segment Reporting — Improvements to Reportable Segment Disclosures*

In November 2023, the FASB issued ASU 2023-07, *Improvements to Reportable Segment Disclosures*, updating reportable segment disclosure requirements in accordance with Topic 280, *Segment Reporting* ("Topic 280"), primarily through enhanced disclosures about significant segment expenses. In addition, the amendments enhance interim disclosure requirements, clarify circumstances in which an entity can disclose multiple segment measures of profit or loss and contain other disclosure requirements. The amendments also expand Topic 280 disclosures to public entities with one reportable segment. The amendments are effective for annual periods beginning after December 15, 2023, and interim periods beginning after December 15, 2024. Early adoption is permitted. The Company is assessing changes to the segment related disclosures resulting from the standard. The adoption of the standard will not have an impact on the Company's consolidated financial condition and results of operations as the standard is disclosure-related only.

##### *Income Taxes — Improvements to Income Tax Disclosures*

In December 2023, the FASB issued ASU 2023-09, *Improvements to Income Tax Disclosures*, updating the accounting standards related to income tax disclosures, primarily focused on the disaggregation of income taxes paid and the rate reconciliation table. The standard is to be applied prospectively with an option for retrospective application and is effective for annual periods beginning after December 15, 2024, with early adoption permitted. The Company is assessing changes to the income tax related disclosures resulting from the standard. The adoption of the standard will not have an impact on the Company's consolidated financial condition and results of operations as the standard is disclosure-related only.

#### **4. REVENUE FROM CONTRACTS WITH CUSTOMERS**

The following table presents disaggregated revenue from contracts with customers and a reconciliation to total revenues reported on the Consolidated Statements of Income:



affordable housing component. The Company has determined it is not the primary beneficiary and therefore does not consolidate these partnerships.

A majority of the limited partnerships are VIEs. The Company's maximum exposure to loss as a result of its investment in the VIEs is limited to the carrying value. The carrying value is reflected in other investments and was \$70 million and \$92 million as of December 31, 2023 and 2022, respectively. The Company's liability related to original purchase commitments not yet remitted to the VIEs was not material as of December 31, 2023 and 2022, respectively. The Company has not provided any additional support and is not contractually obligated to provide additional support to the VIEs beyond the funding commitments.

### Fair Value of Assets and Liabilities

The Company categorizes its fair value measurements according to a three-level hierarchy. See Note 14 for the definition of the three levels of the fair value hierarchy.

The following tables present the balances of assets and liabilities held by consolidated investment entities measured at fair value on a recurring basis:

	December 31, 2023			
	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Investments:				
Corporate debt securities	\$ —	\$ 40	\$ —	\$ 40
Common stocks	—	5	—	5
Syndicated loans	—	1,991	63	2,054
Total investments	—	2,036	63	2,099
Receivables	—	28	—	28
Other assets	—	1	—	1
Total assets at fair value	\$ —	\$2,065	\$ 63	\$2,128
<b>Liabilities</b>				
Debt <sup>(1)</sup>	\$ —	\$2,155	\$ —	\$2,155
Other liabilities	—	45	—	45
Total liabilities at fair value	\$ —	\$2,200	\$ —	\$2,200
<b>December 31, 2022</b>				
	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Investments:				
Corporate debt securities	\$ —	\$ 35	\$ —	\$ 35
Common stocks	—	3	—	3
Syndicated loans	—	2,191	125	2,316
Total investments	—	2,229	125	2,354
Receivables	—	20	—	20
Other assets	—	1	1	2
Total assets at fair value	\$ —	\$2,250	\$ 126	\$2,376
<b>Liabilities</b>				
Debt <sup>(1)</sup>	\$ —	\$2,363	\$ —	\$2,363
Other liabilities	—	119	—	119
Total liabilities at fair value	\$ —	\$2,482	\$ —	\$2,482

<sup>(1)</sup> The carrying value of the CLOs' debt is set equal to the fair value of the CLOs' assets. The estimated fair value of the CLOs' debt was \$2.1 billion and \$2.4 billion as of December 31, 2023 and 2022, respectively.

RiverSource Life Insurance Company

The following tables provide a summary of changes in Level 3 assets held by consolidated investment entities measured at fair value on a recurring basis:

(in thousands)		S. d. ca. ed L. a. s.	O. he A. e
Balance at January 1, 2023		\$ 125	\$ 1
Total gains (losses) included in:			
Net income		(4) <sup>(1)</sup>	—
Purchases		45	—
Sales		(10)	—
Settlements		(16)	—
Transfers into Level 3		122	—
Transfers out of Level 3		(199)	(1)
Balance at December 31, 2023		\$ 63	\$ —
Changes in unrealized gains (losses) included in net income relating to assets held at December 31, 2023		\$ (1) <sup>(1)</sup>	\$ —
(in thousands)	<b>C. o. n. s. o. l. i. d. a. t. e. d</b>	<b>S. d. ca. ed L. a. s.</b>	<b>O. he A. e</b>
Balance at January 1, 2022	\$ —	\$ 64	\$ 3
Total gains (losses) included in:			
Net income	—	(11) <sup>(1)</sup>	—
Purchases	—	69	—
Sales	—	(4)	—
Settlements	—	(8)	—
Transfers into Level 3	2	S. d. ca. ed Loans	1

**Liabilities**

*Debt*

The fair value of the CLOs' assets, typically syndicated bank loans, is more observable than the fair value of the CLOs' debt tranches for which market activity is limited and less transparent. As a result, the fair value of the CLOs' debt is set equal to the fair value of the CLOs' assets and is classified as Level 2.

*Other Liabilities*

Other liabilities consist primarily of securities purchased but not yet settled held by consolidated CLOs. The carrying value approximates fair value as the nature of these liabilities has historically been short-term. The fair value of these liabilities is classified as Level 2. Other liabilities also include accrued interest on CLO debt.

**Fair Value Option**

The Company has elected the fair value option for the financial assets and liabilities of the consolidated CLOs. Management believes that the use of the fair value option better matches the changes in fair value of assets and liabilities related to the CLOs.

The following table presents the fair value and unpaid principal balance of loans and debt for which the fair value option has been elected:

	December 31,	
	2023	2022
<b>Assets</b>		
Unpaid principal balance	\$2,190	\$2,525
Excess unpaid principal over fair value	(136)	(209)
<b>Fair value</b>	<b>\$2,054</b>	<b>\$2,316</b>
<b>Liabilities</b>		
Fair value of loans more than 90 days past due	\$ —	\$ —
Fair value of loans in nonaccrual status	13	23
Difference between fair value and unpaid principal of loans more than 90 days past due, loans in nonaccrual status or both	40	48
<b>Debt</b>		
Unpaid principal balance	\$2,362	\$2,636
Excess unpaid principal over fair value	(207)	(273)
<b>Carrying value <sup>(1)</sup></b>	<b>\$2,155</b>	<b>\$2,363</b>

<sup>(1)</sup> The carrying value of the CLOs' debt is set equal to the fair value of the CLOs' assets. The estimated fair value of the CLOs' debt was \$2.1 billion and \$2.4 billion as of December 31, 2023 and 2022, respectively.

Interest income from syndicated loans, bonds and structured investments is recorded based on contractual rates in Net investment income. Gains and losses related to changes in the fair value of investments are recorded in Net investment income and gains and losses on sales of investments are recorded in Net realized investment gains (losses). Interest expense on debt is recorded in Interest and debt expense with gains and losses related to changes in the fair value of debt recorded in Net investment income.

Total net gains (losses) recognized in Net investment income related to the changes in fair value of investments the Company owns in the consolidated CLOs where it has elected the fair value option and collateralized financing entity accounting were immaterial for the years ended December 31, 2023, 2022 and 2021.

Debt of the consolidated investment entities and the stated interest rates were as follows:

Carrying Value	Weighted Average
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As of December 31, 2023, approximately 61% of securities rated AA were GNMA, FNMA and FHLMC mortgage backed securities. These issuers were downgraded in the third quarter of 2023 from AAA to AA due to the downgrade of the U.S. Government long-term credit rating. As of December 31, 2022, approximately 36% of securities rated AAA were GNMA, FNMA and FHLMC mortgage backed securities. As of December 31, 2023, the Company had holdings in Ameriprise Advisor Financing 2, LLC (“AAF 2”), an affiliate of the Company, totaling \$554 million that was 48% of the Company’s total shareholder’s equity. Also, the Company had an additional 34 issuers with holdings totaling \$5.8 billion that individually were between 10% and 23% of the Company’s total shareholder’s equity as of December 31, 2023. As of December 31, 2022, the Company had holdings in AAF 2 totaling \$544 million that was 56% of the Company’s total shareholder’s equity. Also, the Company had an additional 30 issuers with holdings totaling \$4.4 billion that individually were between 10% and 22% of the Company’s total shareholder’s equity as of December 31, 2022. There were no other holdings of any other issuer greater than 10% of the Company’s total shareholder’s equity as of December 31, 2023 and 2022.

The following tables summarize the fair value and gross unrealized losses on Available-for-Sale securities, aggregated by major

The following table presents a rollforward of the allowance for credit losses on Available-for-Sale securities:

Description	Credit Loss Allowance Securities	Selling Maturities Ob-ga-...	Total
Balance at January 1, 2021	\$ 10	\$ —	\$ 10

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Net realized investment gains (losses) are summarized as follows:

	Year Ended December 31,		
	2023	2022	2021
Fixed maturities			

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The tables below present the amortized cost basis of syndicated loans by origination year and internal risk rating:

Internal Rating	December 31, 2023						Total
	2023	2022	2021	2020	2019	Risk	
Risk 5	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Risk 4	—	—	—	—	—	—	—
Risk 3	—	—	7	—	1	1	9
Risk 2	6	1	9	2	6	—	24
Risk 1	6	2	9	1	5	1	24

RiverSource Life Insurance Company

	Succeded		Failed	Failed/deferred	Unrealized	Value at Life
	Value at	Value at				
Balance at January 1, 2022	\$1,678	\$ 91	\$ 53	\$ 7	\$125	\$512
Capitalization of acquisition costs	39	73	—	—	1	55
Amortization	(135)	(15)	(8)	(1)	(8)	(46)
Balance at December 31, 2022	\$1,582	\$149	\$ 45	\$ 6	\$118	\$521

	Unrealized	Other Life	Life		Deferred	Total
			Change	When		
Balance at January 1, 2022	\$248	\$ 3	\$ 1	\$19	\$84	\$2,821
Capitalization of acquisition costs	5	—	1	1	4	179
Amortization	(17)	—	—	(2)	(9)	(241)
Balance at December 31, 2022	\$236	\$ 3	\$ 2	\$18	\$79	\$2,759

	Succeded		Failed	Failed/deferred	Unrealized	Value at Life
	Value at	Value at				
Balance at January 1, 2023	\$1,582	\$149	\$ 45	\$ 6	\$118	\$521
Capitalization of acquisition costs	23	83	—	—	—	57
Amortization	(124)	(24)	(10)	(1)	(8)	(44)
Balance at December 31, 2023	\$1,481	\$208	\$ 35	\$ 5	\$110	\$534

	Unrealized	Other Life	Life		Deferred	Total
			Change	When		
Balance at January 1, 2023	\$236	\$ 3	\$ 2	\$18	\$79	\$2,759
Capitalization of acquisition costs	4	—	4	1	4	176
Amortization	(17)	(1)	—	(2)	(8)	(239)
Balance at December 31, 2023	\$223	\$ 2	\$ 6	\$17	\$75	\$2,696

The following tables summarize the balances of and changes in DSIC, including the January 1, 2021 adoption of ASU 2018-12. DSIC are recorded in Other assets.

	Value at	Failed	Total
Pre-adoption balance at December 31, 2020	\$173	\$14	\$187
Effect of shadow reserve adjustments	8	8	16
Post-adoption balance at January 1, 2021	181	22	203
Capitalization of sales inducement costs	1	—	1
Amortization	(18)	(3)	(21)
Balance at December 31, 2021	\$164	\$19	\$183

	Value at	Failed	Total
Balance at January 1, 2022	\$164	\$19	\$183
Capitalization of sales inducement costs	1	—	1
Amortization	(16)	(3)	(19)
Balance at December 31, 2022	\$149	\$16	\$165

	Value at	Failed	Total
Balance at January 1, 2023	\$149	\$16	\$165
Amortization	(15)	(4)	(19)
Balance at December 31, 2023	\$134	\$12	\$146

## **9. REINSURANCE**

The Company reinsures a portion of the insurance risks associated with its traditional life, DI and LTC insurance products through reinsurance agreements with unaffiliated reinsurance companies. The Company reinsures 100% of its insurance risk associated with its life contingent payout annuity policies in force as of June 30, 2021 through a reinsurance agreement with Global Atlantic Financial Group's subsidiary Commonwealth Annuity and Life Insurance Company. Policies issued on or after July 1, 2021 and policies issued by RiverSource Life of NY are not subject to this reinsurance agreement.

Reinsurance contracts do not relieve the Company from its primary obligation to policyholders.

The Company generally reinsures 90% of the death benefit liability for new term life insurance policies beginning in 2001 (RiverSource Life of NY began in 2002) and new individual UL and VUL insurance policies beginning in 2002 (2003 for RiverSource Life of NY). Policies issued prior to these dates are not subject to these same reinsurance levels.

However, for IUL policies issued after September 1, 2013 and VUL policies issued after January 1, 2014, the Company generally reinsures 50% of the death benefit liability. Similarly, the Company reinsures 50% of the death benefit and morbidity liabilities related to its UL product with LTC benefits.

The maximum amount of life insurance risk the Company will retain is \$10 million on a single life and \$10 million on any flexible premium survivorship life policy; however, reinsurance agreements are in place such that retaining more than \$1.5 million of insurance risk on a single life or a flexible premium survivorship life policy is very unusual. Risk on UL and VUL policies is reinsured on a yearly renewable term basis. Risk on most term life policies starting in 2001 (2002 for RiverSource Life of NY) is reinsured on a coinsurance basis, a type of reinsurance in which the reinsurer participates proportionally in all material risks and premiums associated with a policy.

The Company also has life insurance and fixed annuity risk previously assumed under reinsurance arrangements with unaffiliated insurance companies.

For existing LTC policies, the Company has continued ceding 50% of the risk on a coinsurance basis to subsidiaries of Genworth Financial, Inc. ("Genworth") and retains the remaining risk. For RiverSource Life of NY, this reinsurance arrangement applies for 1996 and later issues only, which are 89% of the total RiverSource Life of NY in force policies. Under these agreements, the Company has the right, but never the obligation, to recapture some, or all, of the risk ceded to Genworth.

Generally, the Company retains at most \$5,000 per month of risk per life on DI policies sold on policy forms introduced in most states starting in 2007 (2010 for RiverSource Life of NY) and reinsures the remainder of the risk on a coinsurance basis with



## 10. POLICYHOLDER ACCOUNT BALANCES, FUTURE POLICY BENEFITS AND CLAIMS

Policyholder account balances, future policy benefits and claims consisted of the following:

(in millions)	December 31, 2023	December 31, 2022
<b>Policyholder account balances</b>		
Policyholder account balances	\$27,947	\$24,986
<b>Future benefits</b>		
Liability for future policy benefits	7,763	7,495
Deferred profit liability	81	62
Additional liabilities for insurance guarantees	1,321	1,186
Other insurance and annuity liabilities	213	177
Total future policy benefits	9,378	8,920
Policy claims and other policyholders' funds	210	216
Total policyholder account balances, future policy benefits and claims	\$37,535	\$34,122

### Variable Annuities

Purchasers of variable annuities can select from a variety of investment options and can elect to allocate a portion to a fixed account. A vast majority of the premiums received for variable annuity contracts are held in separate accounts where the assets are held for the exclusive benefit of those contractholders.

Most of the variable annuity contracts issued by the Company contain a GMDB. The Company previously offered contracts with GMAB, GMWB, and GMIB provisions. See Note 2 and Note 12 for information regarding the Company's variable annuity guarantees. See Note 14 and Note 18 for additional information regarding the Company's derivative instruments used to hedge risks related to these guarantees.

### Structured Variable Annuities

Structured variable annuities provide contractholders the option to allocate a portion of their account value to an indexed account held in a non-insulated separate account with the contractholder's rate of return, which may be positive or negative, tied to selected indices. The amount allocated by a contractholder to the indexed account creates an embedded derivative which is measured at fair value. The Company hedges the equity and interest rate risk related to the indexed account with freestanding derivative instruments.

### Fixed Annuities

Fixed annuities include deferred, payout and fixed deferred indexed annuity contracts. In 2020, the Company discontinued sales of fixed deferred and fixed deferred indexed annuities.

Deferred contracts offer a guaranteed minimum rate of interest and security of the principal invested. Payout contracts guarantee a fixed income payment for life or the term of the contract. Liabilities for fixed annuities in a benefit or payout status are based on future estimated payments using established industry mortality tables and interest rates.

The Company's fixed index annuity product is a fixed annuity that includes an indexed account. The rate of interest credited above the minimum guarantee for funds allocated to the indexed account is linked to the performance of the specific index for the indexed account (subject to a cap). The amount allocated by a contractholder to the indexed account creates an embedded derivative which is measured at fair value.

See Note 18 for additional information regarding the Company's derivative instruments used to hedge the risk related to indexed accounts.

### Insurance Liabilities

UL policies accumulate cash value that increases by a fixed interest rate. Purchasers of VUL can select from a variety of investment options and can elect to allocate a portion of their account balance to a fixed account or a separate account. A vast majority of the premiums received for VUL policies are held in separate accounts where the assets are held for the exclusive benefit of those policyholders.

IUL is a UL policy that includes an indexed account. The rate of credited interest for funds allocated by a contractholder to the indexed account is linked to the performance of the specific index for the indexed account (subject to stated account parameters, which include a cap and floor, or a spread). The policyholder may allocate all or a portion of the policy value to a fixed or any available indexed account. The amount allocated by a contractholder to the indexed account creates an embedded derivative which is measured at fair value. The Company hedges the interest credited rate including equity and interest rate risk related to the indexed account with freestanding derivative instruments. See Note 18 for additional information regarding the Company's derivative instruments used to hedge the risk related to IUL.



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December 31, 2022

Account Valuation by Contract Rate

Contract Rate (Contract Age)	Contract Rate						Total
	Age 1-5	Age 6-10	Age 11-15	Age 16-20	Age 21-25	Age 26-30	
Fixed accounts of variable annuities	1% - 1.99%	\$ 169	\$ 102	\$ 18	\$ —	\$ —	\$ 289
	2% - 2.99%	177	—	—	—	—	177
	3% - 3.99%	2,611	—	—	1	—	2,612
	4% - 5.00%	1,611	—	—	—	—	1,611
	Total	\$ 4,568	\$ 102	\$ 18	\$ 1	\$ —	\$ 4,689
Fixed accounts of structured variable annuities	1% - 1.99%	\$ 12	\$ 7	\$ 3	\$ 1	\$ —	\$ 23
	2% - 2.99%	—	—	—	—	—	—
	3% - 3.99%	—	—	—	—	—	—
	4% - 5.00%	—	—	—	—	—	—
	Total	\$ 12	\$ 7	\$ 3	\$ 1	\$ —	\$ 23
Fixed annuities	1% - 1.99%	\$ 460	\$ 402	\$ 132	\$ 33	\$ 10	\$ 1,037
	2% - 2.99%	67	—	—	—	—	67
	3% - 3.99%	3,344	—	—	—	—	3,344
	4% - 5.00%	2,333	—	—	—	—	2,333
	Total	\$ 6,204	\$ 402	\$ 132	\$ 33	\$ 10	\$ 6,781
Non-indexed accounts of fixed indexed annuities	1% - 1.99%	\$ 1	\$ 3	\$ 7	\$ 14	\$ —	\$ 25
	2% - 2.99%	—	—	—	—	—	—
	3% - 3.99%	—	—	—	—	—	—
	4% - 5.00%	—	—	—	—	—	—
	Total	\$ 1	\$ 3	\$ 7	\$ 14	\$ —	\$ 25
Universal life insurance	1% - 1.99%	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
	2% - 2.99%	55	—	1	—	—	56
	3% - 3.99%	885	1	2	—	—	888
	4% - 5.00%	569	—	—	—	—	569
	Total	\$ 1,509	\$ 1	\$ 3	\$ —	\$ —	\$ 1,513
Fixed accounts of variable universal life insurance	1% - 1.99%	\$ 4	\$ 3	\$ 2	\$ —	\$ 9	\$ 18
	2% - 2.99%	30	—	1	2	2	35
	3% - 3.99%	134	1	1	1	—	137
	4% - 5.00%	648	—	—	—	—	648
	Total	\$ 816	\$ 4	\$ 4	\$ 3	\$ 11	\$ 838
Non-indexed accounts of indexed universal life insurance	1% - 1.99%	\$ —	\$ —	\$ 3	\$ —	\$ —	\$ 3
	2% - 2.99%	126	—	—	—	—	126
	3% - 3.99%	—	—	—	—	—	—
	4% - 5.00%	—	—	—	—	—	—
	Total	\$ 126	\$ —	\$ 3	\$ —	\$ —	\$ 129
Other life insurance	1% - 1.99%	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
	2% - 2.99%	—	—	—	—	—	—
	3% - 3.99%	32	—	—	—	—	32
	4% - 5.00%	314	—	—	—	—	314
	Total	\$ 346	\$ —	\$ —	\$ —	\$ —	\$ 346
Total	1% - 1.99%	\$ 646	\$ 517	\$ 165	\$ 48	\$ 19	\$ 1,395
	2% - 2.99%	455	—	2	2	2	461
	3% - 3.99%	7,006	2	3	2	—	7,013
	4% - 5.00%	5,475	—	—	—	—	5,475
	Total	\$13,582	\$ 519	\$ 170	\$ 52	\$ 21	\$14,344

December 31, 2022							
Account Valuation Hedging Rate							
(in millions, percentage)	Range of Guaranteed Contract Rate	A	1-49 b ab e	50-99 b ab e	100-150 b ab e	Greater than 150 b ab e	Total
	Millions	Millions	Millions	Millions	Millions	Millions	
<b>Percentage of guaranteed contract rate</b>							
Next 12 months		99.8%	96.3%	93.8%	100.0%	100.0%	99.6%
> 12 months to 24 months		0.1	3.0	5.8	—	—	0.3
> 24 months		0.1	0.7	0.4	—	—	0.1
Total		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

The following tables summarize the balances of and changes in the liability for future policy benefits, including the January 1, 2021 adoption of ASU 2018-12:

(in millions)	Life Contract Pays	Total Wholesale Liability	Deduction Liability	Long-Term Contract Liability	Total, After Reinsurance
	Amount	Amount	Amount	Amount	Amount
Pre-adoption balance at December 31, 2020	\$1,536	\$633	\$530	\$5,749	\$ 8,448
Effect of shadow reserve adjustments	(175)	—	—	(566)	(741)
Adjustments for loss contracts (with premiums in excess of gross premiums) under the modified retrospective approach	4	—	—	35	39
Effect of change in deferred profit liability	(43)	—	—	—	(43)
Effect of remeasurement of the liability at the current single A discount rate	215	265	238	1,965	2,683
Post-adoption balance at January 1, 2021	1,537	898	768	7,183	10,386
Less: reinsurance recoverable	—	601	24	3,623	4,248
Post-adoption balance at January 1, 2021, after reinsurance recoverable	\$1,537	\$297	\$744	\$3,560	\$ 6,138



(in millions, except where indicated)	Life Contingent Pensions Assets	Total Wholesale Liability	Derivative Liability	Long-Term Cash Liabilities	Total Risk
<b>Real Value of Expected Net Reserves:</b>					
Balance at January 1, 2022	\$ —	\$ 777	\$ 188	\$ 1,547	\$ 2,512
Beginning balance at original discount rate	—	636	155	1,320	2,111
Effect of changes in cash flow assumptions	—	1	1	52	54
Effect of actual variances from expected experience	—	47	(22)	(48)	(23)
Adjusted beginning of year balance	\$ —	\$ 684	\$ 134	\$ 1,324	\$ 2,142
Issuances	42	57	12	—	111
Interest accrual	—	34	7	65	106
Net premiums collected	(42)	(67)	(16)	(169)	(294)
Derecognition (lapses)	—	—	—	—	—
Ending balance at original discount rate	\$ —	\$ 708	\$ 137	\$ 1,220	\$ 2,065
Effect of changes in discount rate assumptions	—	(22)	(3)	(13)	(38)
Balance at December 31, 2022	\$ —	\$ 686	\$ 134	\$ 1,207	\$ 2,027
<b>Real Value of Future Policy Benefits:</b>					
Balance at January 1, 2022	\$1,370	\$1,598	\$ 914	\$ 8,350	\$12,232
Beginning balance at original discount rate	1,231	1,255	688	6,595	9,769
Effect of changes in cash flow assumptions	—	(8)	1	42	35
Effect of actual variances from expected experience	(13)	52	(28)	(36)	(25)
Adjusted beginning of year balance	\$1,218	\$1,299	\$ 661	\$ 6,601	\$ 9,779
Issuances	42	57	12	—	111
Interest accrual	49	73	38	336	496
Benefit payments	(154)	(116)	(42)	(368)	(680)
Derecognition (lapses)	—	—	—	—	—
Ending balance at original discount rate	\$1,155	\$1,313	\$ 669	\$ 6,569	\$ 9,706
Effect of changes in discount rate assumptions	(90)	6	27	(130)	(187)
Balance at December 31, 2022	\$1,065	\$1,319	\$ 696	\$ 6,439	\$ 9,519
Adjustment due to reserve flooring	\$ —	\$ 3	\$ —	\$ —	\$ 3
Net liability for future policy benefits	\$1,065	\$ 636	\$ 562	\$ 5,232	\$ 7,495
Less: reinsurance recoverable	949	443	19	2,649	4,060
Net liability for future policy benefits, after reinsurance recoverable	\$ 116	\$ 193	\$ 543	\$ 2,583	\$ 3,435
Discounted expected future gross premiums	\$ —	\$1,855	\$ 926	\$ 1,381	\$ 4,162
Expected future gross premiums	\$ —	\$3,183	\$1,331	\$ 1,908	\$ 6,422
Expected future benefit payments	\$1,595	\$2,234	\$1,169	\$11,229	\$16,227
Weighted average interest accretion rate	4.1%	6.4%	6.1%	5.2%	
Weighted average discount rate	5.2%	5.5%	5.4%	5.4%	
Weighted average duration of liability (in years)	6	7	8	9	





RiverSource Life Insurance Company

The balances of and changes in additional liabilities related to insurance guarantees were as follows:

Description	Valuation			
	Unearned Life Liabilities	Unearned Life Liabilities	Other Life Liabilities	Total
Balance at January 1, 2023	\$1,100	\$ 74	\$ 12	\$1,186
Interest accrual	35	5	1	41
Benefit accrual	128	8	2	138
Benefit payments	(50)	(18)	(4)	(72)
Effect of actual variances from expected experience	(13)	11	(2)	(4)
Impact of change in net unrealized (gains) losses on securities	25	1	6	32
Balance at December 31, 2023	\$1,225	\$ 81	\$ 15	\$1,321
Weighted average interest accretion rate	3.0%	6.9%	4.0%	
Weighted average discount rate	3.2%	7.1%	4.0%	



Variable annuity contractholders age 79 or younger at contract issue could obtain a principal-back guarantee by purchasing the optional GMAB rider for an additional charge. The GMAB rider guarantees that, regardless of market performance at the end of the 10-year waiting period, the contract value will be no less than the original investment or a specified percentage of the highest

The following tables provide a summary of the significant inputs and assumptions used in the fair value measurements developed by the Company or reasonably available to the Company of market risk benefits:

December 31, 2023					
	Fair Value	Valuation Technique	Significant Assumptions	Range	Weighted Average
Market risk benefits	\$ 335	Discounted cash flow	Utilization of guaranteed withdrawals <sup>(1)</sup>	0.0% – 48.0%	11.6%
			Surrender rate <sup>(2)</sup>	0.3% – 75.0%	3.7%
			Market volatility <sup>(3)</sup>	0.0% – 25.2%	10.6%
			Nonperformance risk <sup>(4)</sup>	85 bps	85 bps
			Mortality rate <sup>(5)</sup>	0.0% – 41.6%	1.6%
December 31, 2022					
	Fair Value	Valuation Technique	Significant Assumptions	Range	Weighted Average
Market risk benefits	\$1,103	Discounted cash flow	Utilization of guaranteed withdrawals <sup>(1)</sup>	0.0% – 48.0%	11.0%
			Surrender rate <sup>(2)</sup>	0.2% – 45.6%	3.6%
			Market volatility <sup>(3)</sup>	0.0% – 26.6%	12.1%
			Nonperformance risk <sup>(4)</sup>	95 bps	95 bps
			Mortality rate <sup>(5)</sup>	0.0% – 41.6%	1.5%

<sup>(1)</sup> The utilization of guaranteed withdrawals represents the percentage of contractholders that will begin withdrawing in any given year. The weighted average utilization rate represents the average assumption, weighted based on the benefit base. The weighted average utilization rate for 2023 is 18.76% and for 2022 is 17.61%.

### **Determination of Fair Value**

The Company values market risk benefits using internal valuation models. These models include observable capital market assumptions and significant unobservable inputs related to implied volatility as well as contractholder behavior assumptions that include margins for risk, all of which the Company believes a market participant would expect. The fair value also reflects a current estimate of the Company's nonperformance risk. Given the significant unobservable inputs to this valuation, these measurements are classified as Level 3.

### **13. DEBT**

#### *Short-Term Borrowings*

RiverSource Life Insurance Company is a member of the Federal Home Loan Bank ("FHLB") of Des Moines which provides access to collateralized borrowings. As of December 31, 2023 and 2022, the Company had accessed collateralized borrowings and pledged (granted a lien on) certain investments, primarily commercial mortgage backed securities, with an aggregate fair value of \$1.1 billion and \$962 million, respectively. The amount of the Company's liability including accrued interest was \$201 million as of both December 31, 2023 and 2022. The remaining maturity of outstanding FHLB advances was less than three months as of both December 31, 2023 and 2022. The weighted average annualized interest rate on the FHLB advances held as of December 31, 2023 and 2022 was 5.6% and 4.6%, respectively.

#### *Lines of Credit*

RiverSource Life Insurance Company, as the borrower, has amended its revolving credit agreement with Ameriprise Financial as the lender. The aggregate amount outstanding under this line of credit may not exceed 3% of RiverSource Life Insurance Company's statutory admitted assets (excluding separate accounts) as of the prior year end. Prior to June 1, 2023, the interest rate for any borrowing under the agreement was established by reference to London Interbank Offered Rate ("LIBOR") for U.S. dollar deposits with maturities comparable to the relevant interest period, plus an applicable margin subject to adjustment based on debt ratings of the senior unsecured debt of Ameriprise Financial. In June 2023, in anticipation of the end of the publication of U.S. dollar LIBOR, an amendment to the agreement changed the interest rate to Daily Simple Secured Overnight Financing Rate plus 0.1% ("Adjusted Daily Simple SOFR") plus an applicable margin subject to adjustment based on debt ratings of the senior unsecured debt of Ameriprise Financial. Amounts borrowed may be repaid at any time with no prepayment penalty. There were no amounts outstanding on this line of credit as of both December 31, 2023 and 2022.

RiverSource Life of NY, as the borrower, has amended its revolving credit agreement with Ameriprise Financial as the lender. The aggregate amount outstanding under this line of credit may not exceed the lesser of \$25 million or 3% of RiverSource Life of NY's statutory admitted assets (excluding separate accounts) as of the prior year end. Prior to July 1, 2023, the interest rate for any borrowing under the agreement was established by reference to LIBOR for U.S. dollar deposits with maturities comparable to the relevant interest period. In July 2023, in anticipation of the end of the publication of U.S. dollar LIBOR, an amendment to the agreement changed the interest rate to Adjusted Daily Simple SOFR plus an applicable margin subject to adjustment based on debt ratings of the senior unsecured debt of Ameriprise Financial. Amounts borrowed may be repaid at any time with no

#### 14. FAIR VALUES OF ASSETS AND LIABILITIES

GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; that is, an exit price. The exit price assumes the asset or liability is not exchanged subject to a forced liquidation or distressed sale.

##### Valuation Hierarchy

The Company categorizes its fair value measurements according to a three-level hierarchy. The hierarchy prioritizes the inputs used by the Company's valuation techniques. A level is assigned to each fair value measurement based on the lowest level input that is significant to the fair value measurement in its entirety.

The three levels of the fair value hierarchy are defined as follows:

Level 1 Unadjusted quoted prices for identical assets or liabilities in active markets that are accessible at the measurement date.

Level 2 Prices or valuations based on observable inputs other than quoted prices in active markets for identical assets and liabilities.

Level 3 Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

The following tables present the balances of assets and liabilities measured at fair value on a recurring basis (See Note 5 for the balances of assets and liabilities for consolidated investment entities):

	December 31, 2023			
	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Available-for-Sale securities:				
Corporate debt securities	\$ —	\$10,283	\$ 452	\$ 10,735
Residential mortgage backed securities	—	3,642	—	3,642
Commercial mortgage backed securities	—	2,597	—	2,597
State and municipal obligations	—	758	—	758
Asset backed securities	—	976	555	1,531
Foreign government bonds and obligations	—	12	—	12
U.S. government and agency obligations	99	—	—	99
Total Available-for-Sale securities	99	18,268	1,007	19,374
Cash equivalents	558	2,012	—	2,570
Market risk benefits	—	—	1,427	1,427 <sup>(1)</sup>
Receivables:				
Fixed deferred indexed annuity ceded embedded derivatives	—	—	51	51
Other assets:				
Interest rate derivative contracts	1	184	—	185
Equity derivative contracts	65	4,945	—	5,010
Foreign exchange derivative contracts	1	20	—	21
Credit derivative contracts	—	1	—	1
Total other assets	67	5,150	—	5,217
Separate account assets at net asset value ("NAV")				74,634 <sup>(2)</sup>
<b>Total assets at fair value</b>	<b>\$724</b>	<b>\$25,430</b>	<b>\$2,485</b>	<b>\$103,273</b>
<b>Liabilities</b>				
Policyholder account balances, future policy benefits and claims:				
Fixed deferred indexed annuity embedded derivatives	—	3	49	\$ 52
IUL embedded derivatives	—	—	873	873
Structured variable annuity embedded derivatives	—	—	1,011	1,011
Total policyholder account balances, future policy benefits and claims	—	3	1,933	1,936 <sup>(3)</sup>
Market risk benefits	—	—	1,762	1,762 <sup>(1)</sup>
Other liabilities:				
Interest rate derivative contracts	1	304	—	305
Equity derivative contracts	95	3,355	—	3,450
Foreign exchange derivative contracts	1	3	—	4
Credit derivative contracts	—	106	—	106
Total other liabilities	97	3,768	—	3,865
<b>Total liabilities at fair value</b>	<b>\$ 97</b>	<b>\$ 3,771</b>	<b>\$3,695</b>	<b>\$ 7,563</b>

RiverSource Life Insurance Company

	December 31, 2022			
	December 1	December 2	December 3	Total
<b>Assets</b>				
Available-for-Sale securities:				
Corporate debt securities	\$ —	\$ 8,311	\$ 395	\$ 8,706
Residential mortgage backed securities	—	2,959	—	2,959
Commercial mortgage backed securities	—	2,651	—	2,651
State and municipal obligations	—	786	—	786
Asset backed securities	—	452	545	997
Foreign government bonds and obligations	—	35	—	35
U.S. government and agency obligations	1	—	—	1
Total Available-for-Sale securities	1	15,194	940	16,135
Cash equivalents	1,063	1,529	—	2,592
Market risk benefits	—	—	1,015	1,015 <sup>(1)</sup>
Receivables:				
Fixed deferred indexed annuity ceded embedded derivatives	—	—	48	48
Other assets:				
Interest rate derivative contracts	7	260	—	267
Equity derivative contracts	129	2,564	—	2,693
Foreign exchange derivative contracts	—	34	—	34
Credit derivative contracts	—	13	—	13
Total other assets	136	2,871	—	3,007
Separate account assets at NAV				70,876 <sup>(2)</sup>
<b>Total assets at fair value</b>				



The following tables provide a summary of changes in Level 3 assets and liabilities measured at fair value on a recurring basis:

	Assets			Liabilities	
	Contract Assets	Accrued Expenses	Total	Deferred Liabilities	Contract Liabilities
Balance at January 1, 2023	\$395	\$545	\$940	\$48	
Total gains (losses) included in:					
Net income	—	—	— <sup>(1)</sup>	6	
Other comprehensive income (loss)	12	10	22	—	
Purchases	110	—	110	—	
Settlements	(65)	—	(65)	(3)	
Balance at December 31, 2023	\$452	\$555	\$1,007	\$51	
Changes in unrealized gains (losses) in other comprehensive income (loss) relating to assets held at December 31, 2023	\$11	\$10	\$21	\$—	

  

	Assets		Liabilities	
	Contract Assets	Accrued Expenses	Total	Deferred Liabilities
Balance at January 1, 2023	\$44	\$739	\$783	\$137 <sup>(4)</sup>
Total (gains) losses included in:				
Net income	8 <sup>(2)</sup>	198 <sup>(2)</sup>	206	1,166 <sup>(3)</sup>
Issues	—	59	59	104
Settlements	(3)	(123)	(126)	(122)
Balance at December 31, 2023	\$49	\$873	\$922	\$1,011
Changes in unrealized (gains) losses in net income relating to liabilities held at December 31, 2023	\$—	\$198 <sup>(2)</sup>	\$198	\$1,166 <sup>(3)</sup>

  

	Assets			Liabilities	
	Contract Assets	Accrued Expenses	Total	Deferred Liabilities	Contract Liabilities
Balance at January 1, 2022	\$496	\$—	\$496	\$787	\$59
Total gains (losses) included in:					
Net income	(1)	—	(1)	(1) <sup>(1)</sup>	(8)
Other comprehensive income (loss)	(44)	—	(44)	(69)	—
Purchases	29	30	59	623	—
Settlements	(85)	—	(85)	(370)	(3)
Transfers out of Level 3	—	(30)	(30)	(30)	—
Balance at December 31, 2022	\$395	\$—	\$395	\$940	\$48
Changes in unrealized gains (losses) in net income relating to assets held at December 31, 2022	\$ (1)	\$ —	\$ (1)	\$ (1) <sup>(1)</sup>	\$ —
Changes in unrealized gains (losses) in other comprehensive income (loss) relating to assets held at December 31, 2022	\$ (42)	\$ —	\$ (42)	\$ (63)	\$ —



RiverSource Life Insurance Company

Securities transferred from Level 3 primarily represent securities with fair values that are now obtained from a third-party pricing service with observable inputs or fair values that were included in an observable transaction with a market participant. Securities transferred to Level 3 represent securities with fair values that are now based on a single non-binding broker quote.

The following tables provide a summary of the significant unobservable inputs used in the fair value measurements developed by the Company or reasonably available to the Company of Level 3 assets and liabilities:

<b>December 31, 2023</b>					
	<b>Fair Value</b>	<b>Valuation Technique</b>	<b>Unobservable Input</b>	<b>Range</b>	<b>Weighted Average</b>
	(4,125,211)				
Corporate debt securities (private placements)	\$ 451	Discounted cash flow	Yield/spread to U.S. Treasuries <sup>(1)</sup>	1.0% – 2.4%	1.2%
Asset backed securities	\$ 555	Discounted cash flow	Annual default rate	3.1%	3.1%
			Loss severity	25.0%	25.0%
			Yield/spread to U.S. Treasuries <sup>(2)</sup>	275 bps – 515 bps	284 bps
Fixed deferred indexed annuity ceded embedded derivatives	\$ 51	Discounted cash flow	Surrender rate <sup>(3)</sup>	0.0% – 66.8%	1.4%
Fixed deferred indexed annuity embedded derivatives	\$ 49	Discounted cash flow	Surrender rate <sup>(3)</sup>	0.0% – 66.8%	1.4%
			Nonperformance risk <sup>(4)</sup>	85 bps	85 bps
IUL embedded derivatives	\$ 873	Discounted cash flow	Nonperformance risk <sup>(4)</sup>	85 bps	85 bps
Structured variable annuity embedded derivatives	\$1,011	Discounted cash flow	Surrender rate <sup>(3)</sup>	0.5% – 75.0%	2.6%
			Nonperformance risk <sup>(4)</sup>	85 bps	85 bps
<b>December 31, 2022</b>					
	<b>Fair Value</b>	<b>Valuation Technique</b>	<b>Unobservable Input</b>	<b>Range</b>	<b>Weighted Average</b>
	(4,125,211)				
Corporate debt securities (private placements)	\$ 395	Discounted cash flow	Yield/spread to U.S. Treasuries <sup>(1)</sup>	1.1% – 2.3%	1.4%
Asset backed securities	\$ 545	Discounted cash flow	Annual default rate	2.4%	2.4%
			Loss severity	25.0%	25.0%
			Yield/spread to U.S. Treasuries <sup>(2)</sup>	320 bps – 550 bps	329 bps



*Other Assets*

Derivatives that are measured using quoted prices in active markets, such as derivatives that are exchange-traded, are classified as Level 1 measurements. The variation margin on futures contracts is also classified as Level 1. The fair value of derivatives th

**Assets and Liabilities Not Reported at Fair Value**

The following tables provide the carrying value and the estimated fair value of financial instruments that are not reported at fair value:

	December 31, 2023				
	Carrying Value	Fair Value			
		Level 1	Level 2	Level 3	Total
<b>Assets</b>					
<b>Equity Assets</b>					
Mortgage loans, net	\$ 1,725	\$ —	\$ —	\$ 1,599	\$ 1,599
Policy loans	912	—	912	—	912
Other investments	76	—	54	22	76
Receivables	6,514	—	—	5,566	5,566
<b>Equity Liabilities</b>					
Policyholder account balances, future policy benefits and claims	\$16,641	\$ —	\$ —	\$14,243	\$14,243
Short-term borrowings	201	—	201	—	201
Long-term debt	500	—	339	—	339
Other liabilities	5	—	—	5	5
Separate account liabilities — investment contracts	332	—	332	—	332
<b>December 31, 2022</b>					
	December 31, 2022				
	Carrying Value	Fair Value			
		Level 1	Level 2	Level 3	Total
<b>Assets</b>					
<b>Equity Assets</b>					
Mortgage loans, net	\$ 1,768	\$ —	\$ —	\$ 1,600	\$ 1,600
Policy loans	847	—	847	—	847
Other investments	89	—	69	20	89
Receivables	7,372	—	—	6,174	6,174
<b>Equity Liabilities</b>					
Policyholder account balances, future policy benefits and claims	\$14,450	\$ —	\$ —	\$12,470	\$12,470
Short-term borrowings	201	—	201	—	201
Long-term debt	500	—	315	—	315
Other liabilities	8	—	—	7	7
Separate account liabilities — investment contracts	298	—	298	—	298

Other investments include syndicated loans and the Company's membership in the FHLB. Receivables include deposit receivables. See Note 7 for additional information on mortgage loans, policy loans, syndicated loans and deposit receivables.

Policyholder account balances, future policy benefits and claims include fixed annuities in deferral status, non-life contingent fixed annuities in payout status, indexed and structured variable annuity host contracts, and the fixed portion of a small number of variable annuity contracts classified as investment contracts. See Note 10 for additional information on these liabilities. Short-term borrowings include FHLB borrowings. Long-term debt includes the surplus note with Ameriprise Financial. See Note 13 for further information on short-term borrowings and long-term debt. Other liabilities include future funding commitments to affordable housing partnerships and other real estate partnerships. Separate account liabilities are related to certain annuity products that are classified as investment contracts.

**15. RELATED PARTY TRANSACTIONS**

**Revenues**

See Note 4 for information about revenues from contracts with customers earned by the Company from related party transactions with affiliates.

The Company is the lessor of one real estate property which it leases to Ameriprise Financial under an operating lease that expires November 30, 2029. The Company earned \$5 million in rental income for each of the years ended December 31, 2023, 2022 and 2021, which is reflected in Other revenues. The Company expects to earn \$5 million in each year of the five year period ending December 31, 2028 and a total of \$4 million thereafter.

**Expenses**

Charges by Ameriprise Financial and affiliated companies to the Company for use of joint facilities, technology support, marketing services and other services aggregated \$338 million, \$320 million and \$345 million for the years ended December 31, 2023, 2022 and 2021, respectively. Certain of these costs are included in DAC. Expenses allocated to the Company may not be reflective of expenses that would have been incurred by the Company on a stand-alone basis.

***Income Taxes***

The Company's taxable income is included in the consolidated federal income tax return of Ameriprise Financial. The net amount due from (to) Ameriprise Financial for federal income taxes was \$269 million and \$(56) million as of December 31, 2023 and 2022, respectively, which is reflected in Other assets and Other liabilities, respectively.

***Investments***

The Company invested in AA and A rated asset backed securities issued by AAF as of December 31, 2021 and in AA, A and BBB rated asset backed securities issued by AAF 2 as of December 31, 2023 and 2022, both affiliates of the Company. The asset backed securities are collateralized by a portfolio of loans issued to advisors affiliated with AFS, an affiliated broker dealer. During the third quarter of 2022, the Company redeemed the outstanding AA and A rated securities issued by AAF at par and invested \$564 million in new AA, A and BBB rated asset backed securities issued by AAF 2. As of December 31, 2023 and 2022,





The following tables present the gross and net information about the Company’s liabilities subject to master netting arrangements:

	December 31, 2023						
	Gross Assets Recognized Liabilities	Gross Assets Offsetting Liabilities	Assets Recognized Liabilities	Gross Assets Net Offsetting			Net Assets
				Financial Instruments (1)	Cash Collateral	Securities Collateral	
Derivatives:							
OTC	\$3,812	\$ —	\$3,812	\$(3,694)	\$(34)	\$(78)	\$ 6
OTC cleared	35	—	35	(9)	—	—	26
Exchange-traded	18	—	18	(18)	—	—	—
<b>Total</b>	<b>\$3,865</b>	<b>\$ —</b>	<b>\$3,865</b>	<b>\$(3,721)</b>	<b>\$(34)</b>	<b>\$(78)</b>	<b>\$ 32</b>

	December 31, 2022						
	Gross Assets Recognized Liabilities	Gross Assets Offsetting Liabilities	Assets Recognized Liabilities	Gross Assets Net Offsetting			Net Assets
				Financial Instruments (1)	Cash Collateral	Securities Collateral	
Derivatives:							
OTC	\$2,630	\$ —	\$2,630	\$(2,313)	\$(38)	\$(277)	\$ 2
OTC cleared	9	—	9	(9)	—	—	—
Exchange-traded	92	—	92	(75)	—	(17)	—
<b>Total</b>	<b>\$2,731</b>	<b>\$ —</b>	<b>\$2,731</b>	<b>\$(2,397)</b>	<b>\$(38)</b>	<b>\$(294)</b>	<b>\$ 2</b>

(1) Represents the amount of liabilities that could be offset by assets with the same counterparty under master netting or similar arrangements that management elects not to offset on the Consolidated Balance Sheets.

In the tables above, the amount of assets or liabilities presented are offset first by financial instruments that have the right of offset under master netting or similar arrangements, then any remaining amount is reduced by the amount of cash and securities collateral. The actual collateral may be greater than amounts presented in the tables.

When the fair value of collateral accepted by the Company is less than the amount due to the Company, there is a risk of loss if the counterparty fails to perform or provide additional collateral. To mitigate this risk, the Company monitors collateral values regularly and requires additional collateral when necessary. When the value of collateral pledged by the Company declines, it may be required to post additional collateral.

Freestanding derivative instruments are reflected in Other assets and Other liabilities. Cash collateral pledged by the Company is reflected in Other assets and cash collateral accepted by the Company is reflected in Other liabilities. See Note 18 for additional disclosures related to the Company’s derivative instruments and Note 5 for information related to derivatives held by consolidated investment entities.

**18. DERIVATIVES AND HEDGING ACTIVITIES**

Derivative instruments enable the Company to manage its exposure to various market risks. The value of such instruments is derived from an underlying variable or multiple variables, including equity and interest rate indices or prices. The Company primarily enters into derivative agreements for risk management purposes related to the Company’s products and operations.

Certain of the Company’s freestanding derivative instruments are subject to master netting arrangements related to the Company’s derivatives.



	Net Income	Benefit, Capital and Securities Expense	Life Credited Expense	Change in Fair Value of Market Benefit
<b>Year Ended December 31, 2022</b>				
Interest rate contracts	\$ —	\$ (26)	\$ —	\$(2,874)
Equity contracts	—	(164)	(126)	899
Credit contracts	—	—	—	279
Foreign exchange contracts	—	—	—	105
IUL embedded derivatives	—	—	217	—
Fixed deferred indexed annuity and deposit receivables embedded derivatives	—	—	4	—
Structured variable annuity embedded derivatives	—	633	—	—
<b>Total gain (loss)</b>	<b>\$ —</b>	<b>\$ 443</b>	<b>\$ 95</b>	<b>\$(1,591)</b>
<b>Year Ended December 31, 2021</b>				
Interest rate contracts	\$ —	\$ —	\$ —	\$(886)
Equity contracts	1	34	91	(851)
Credit contracts	—	—	—	43
Foreign exchange contracts	—	—	—	5
IUL embedded derivatives	—	—	30	—
Fixed deferred indexed annuity and deposit receivables embedded derivatives	—	—	(8)	—
Structured variable annuity embedded derivatives	—	(393)	—	—
<b>Total gain (loss)</b>	<b>\$ 1</b>	<b>\$(359)</b>	<b>\$ 113</b>	<b>\$(1,689)</b>

The Company holds derivative instruments that either do not qualify or are not designated for hedge accounting treatment. These derivative instruments are used as economic hedges of equity, interest rate, credit and foreign currency exchange rate risk related to various products and transactions of the Company.

The deferred premium associated with certain of the above options is paid or received semi-annually over the life of the contract or at maturity. The following is a summary of the payments the Company is scheduled to make and receive for these options as of December 31, 2023:

	Payments	Receipts
2024	\$131	\$ 23
2025	121	20
2026	247	88
2027	20	—
2028	30	—
2029-2030	378	—
<b>Total</b>	<b>\$927</b>	<b>\$131</b>

Actual timing and payment amounts may differ due to future settlements, modifications or exercises of the contracts prior to the full premium being paid or received.

Structured variable annuity and IUL products have returns tied to the performance of equity markets. As a result of fluctuations in equity markets, the obligation incurred by the Company related to structured variable annuity and IUL products will positively or negatively impact earnings over the life of these products. The equity components of structured variable annuity and IUL product obligations are considered embedded derivatives, which are bifurcated from their host contracts for valuation purposes and reported on the Consolidated Balance Sheets at fair value with changes in fair value reported in earnings. As a means of economically hedging its obligations under the provisions of these products, the Company enters into interest rate swaps, index options and futures contracts.

As discussed in Note 12, the Company issues variable annuity contracts that provide protection to contractholders from other-than-nominal capital market risk and expose the Company to other-than-nominal capital market risk. The Company economically hedges its obligations under these market risk benefits using options, swaptions, swaps and futures.

**Credit Risk**

Credit risk associated with the Company’s derivatives is the risk that a derivative counterparty will not perform in accordance with the terms of the applicable derivative contract. To mitigate such risk, the Company has established guidelines and oversight of credit risk through a comprehensive enterprise risk management program that includes members of senior management. Key components of this program are to require preapproval of counterparties and the use of master netting and collateral arrangements whenever practical. See Note 17 for additional information on the Company’s credit exposure related to derivative assets.

Certain of the Company’s derivative contracts contain provisions that adjust the level of collateral the Company is required to post based on the Company’s financial strength rating (or based on the debt rating of the Company’s parent, Ameriprise Financial). Additionally, certain of the Company’s derivative contracts contain provisions that allow the counterparty to terminate the contract if the Company does not maintain a specific financial strength rating or Ameriprise Financial’s debt does not maintain a specific credit rating (generally an investment grade rating). If these termination provisions were to be triggered, the Company’s counterparty could require immediate settlement of any net liability position. As of December 31, 2023 and 2022, the aggregate fair value of derivative contracts in a net liability position containing such credit contingent provisions was \$62 million and \$234 million, respectively. The aggregate fair value of assets posted as collateral for such instruments as of December 31, 2023 and 2022 was \$55 million and \$232 million, respectively. If the credit contingent provisions of derivative contracts in a net liability position as of both December 31, 2023 and 2022 were triggered, the aggregate fair value of additional assets that would be required to be posted as collateral or needed to settle the instruments immediately would have been \$7 million and \$2 million as of December 31, 2023 and 2022, respectively.

**19. SHAREHOLDER'S EQUITY**

The following tables provide the amounts related to each component of OCI:

	Year Ended December 31, 2023		
	Realized	Unrealized Benefit (Expense)	Net
Net unrealized gains (losses) on securities:			
Net unrealized gains (losses) on securities arising during the period <sup>(1)</sup>	\$652	\$(144)	\$508
Reclassification of net (gains) losses on securities included in net income <sup>(2)</sup>	27	(7)	20
Impact of benefit reserves and reinsurance recoverables	(24)	5	(19)
Net unrealized gains (losses) on securities	655	(146)	509
Effect of changes in discount rate assumptions on certain long-duration contracts	(69)	15	(54)
Effect of changes in instrument-specific credit risk on MRBs	(83)	18	(65)
Total other comprehensive income (loss)	\$503	\$(113)	\$390

	Year Ended December 31, 2022		
	Realized	Unrealized Benefit (Expense)	Net
Net unrealized gains (losses) on securities:			
Net unrealized gains (losses) on securities arising during the period <sup>(1)</sup>	\$(2,784)	\$ 595	\$(2,189)
Reclassification of net (gains) losses on securities included in net income <sup>(2)</sup>	88	(19)	69
Impact of benefit reserves and reinsurance recoverables	103	(18)	85
Net unrealized gains (losses) on securities	(2,593)	558	(2,035)
Effect of changes in discount rate assumptions on certain long-duration contracts	1,095	(234)	861
Effect of changes in instrument-specific credit risk on MRBs	517	(110)	407
Total other comprehensive income (loss)	\$ (981)	\$ 214	\$ (767)



The principal reasons that the aggregate income tax provision (benefit) is different from that computed by using the U.S. statutory

If recognized, approximately \$19 million, \$20 million and \$20 million, net of federal tax benefits, of unrecognized tax benefits as

monitor, in conjunction with any outside counsel handling a matter, further developments that would make such loss contingency both probable and reasonably estimable. Once the Company establishes an accrued liability with respect to a loss contingency, the Company continues to monitor the matter for further developments that could affect the amount of the accrued liability that has been previously established, and any appropriate adjustments are made each quarter.

***Guaranty Fund Assessments***

RiverSource Life Insurance Company and RiverSource Life of NY are required by law to be a member of the guaranty fund association in every state where they are licensed to do business. In the event of insolvency of one or more unaffiliated insurance companies, the Company could be adversely affected by the requirement to pay assessments to the guaranty fund associations. The Company projects its cost of future guaranty fund assessments based on estimates of insurance company insolvencies provided by the National Organization of Life and Health Insurance Guaranty Associations and the amount of its premiums written relative to the industry-wide premium in each state. The Company accrues the estimated cost of future guaranty fund assessments when it is considered probable that an assessment will be imposed, the event obligating the Company to pay the assessment has occurred and the amount of the assessment can be reasonably estimated.

The Company has a liability for estimated guaranty fund assessments and a related premium tax asset. As of December 31, 2023 and 2022, the estimated liability was \$34 million and \$12 million, respectively. As of December 31, 2023 and 2022, the related premium tax asset was \$29 million and \$10 million, respectively. The expected period over which guaranty fund assessments will be made and the related tax credits recovered is not known.



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